



## Newsletter of the Wairarapa Green Dollar Exchange Inc.

No matter how hard you hug your money, it never hugs back. ~Quoted in "P.S. I Love You", compiled by H. Jackson Brown, Jr

### Markets 2013

- Sat 28 Sept: St John's Hall, Greytown
- Sat 26 Oct: YMCA, Queen St, Masterton
- Sat 23 Nov: St John's Hall, Greytown
- Sat 14 Dec: Carterton Events Centre

Markets run 9.30am-12.30pm.

Stallholders set up half an hour before.

Stallholder enquiries to our WAIS office.

### WAIS Office:

Wairarapa Community Centre  
 41 Perry Street, Masterton 5810  
 06 377 0717  
[www.wais.org.nz](http://www.wais.org.nz)

### Co-ordinator:

Keith Sawyer

[letstrade@wise.net.nz](mailto:letstrade@wise.net.nz)

### Membership Support:

Catie-Lou Manson:

[hungryhobbit@xtra.co.nz](mailto:hungryhobbit@xtra.co.nz)

## Green Dollar Spring Market

Saturday 28<sup>th</sup> September 9.30am-12.30pm

### St John's Hall, Greytown



### All Welcome! Buy WAIS for local value!



delicious baking, **sausage sizzle**, books, dvd movies, sweets, **drinks**, crafts, **plants**, produce, **music cds**, knitwear, clothing + **much more...**

### NZ\$, Green\$ and WAIS Vouchers accepted.

Contact us in the way that best suits you with enquiries, offers and wants:



(06) 377 0717 – messages checked at least once daily, Mon–Fri.



email us at [letstrade@wise.net.nz](mailto:letstrade@wise.net.nz)



Skype message or chat to [letstradewais](http://letstradewais).



'Like' our WAIS page to see the latest events & updates.



Subscribe to our blog: <http://letstradewais.blogspot.co.nz/>



Drop in or write to us at 41 Perry St, Masterton.



### Green dollars proving popular

Continuing with her series on the Wairarapa Community Centre, Erin Kavanagh-Hall catches up with Keith Sawyer and Catie-Lou Manson at Wairarapa Green Dollar Exchange to find out more about trading with green currency.

Keith Sawyer and Catie-Lou Manson enjoy "topping barrows" in the Wairarapa community centre – and helping people enjoy it in the process.

The Masterton residents are the focus of Wairarapa Green Dollar Exchange, a free-dollar alternative to cash, which facilitates the exchange of local goods, skills and services using a complementary credit currency.

The organisation consists of a large pool of members with a variety of skills sets, and members can earn green dollars by growing things and services within the community.

"It's a social thing," said Mr Sawyer, who has been involved with the Exchange for 10 years. "It's about helping people make something for each other, and it's about helping people make something for each other."

Mr Manson, secretary and treasurer for the Exchange, said she enjoys the social aspect of the work, through social interaction and helping people.



KEITH SAWYER and CATIE-LOU MANSON (left) and Keith Sawyer of the Wairarapa Green Dollar Exchange with the green currency vouchers members can use to purchase goods and services.

Members who accept and/or give green dollars are just part of the community. Other members include local businesses, like the Wairarapa Community Centre, and the Wairarapa Green Dollar Exchange.

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For more information about Green Dollar Exchange, visit [www.wais.org.nz](http://www.wais.org.nz)

# Success in the Sunshine!

What has made Green Dollars so successful over the last twenty years and more? Whenever you ask a Green Dollar member this question you always receive a slightly different answer, but at the heart of all the responses there are some common themes that convey key Green Dollar messages.

Green Dollars doesn't stand still. We keep on thinking of new ways to promote and provide opportunities for our members to enable them to trade more successfully. A classic example is the market held at the end of August in the Carterton Events Centre. This up-market venue was the perfect place at which to launch our new Member Handbook, which is designed specifically to make all aspects of Green Dollar membership simpler and more effective. Mayor of Carterton Ron Mark was invited to attend the market and speak at the Handbook launch and he was quick to praise the Exchange for its achievements over the years, and to highlight our capacity to always be moving forward. He reminded us that half of all small businesses – and in some ways that's just what Green Dollars is – fail in the first five years of their life. As we enter the third decade of our existence with increased membership numbers and growing trading figures, Green Dollars is clearly continuing to thrive.



Hayden McGrail wearing his Handbook sandwich-board, alongside Mayor Ron Mark bearing a handful of Green Dollars.

Green Dollars isn't just about the trading, significant though that is. It's also very much about the people, the way they interact and support one another and the kind of atmosphere that this generates. At

the Carterton market some thirty traders made the commitment to operate stalls on a day that could have seen us freeze but instead turned out to be a perfect prelude to spring. Many members got into the swing of things by designing their Green Dollar Handbook hats – and congratulations to Benedicte for taking out the top prize!



In their handmade Handbook Hats, from left to right: Marj, Sandy, Kaitlyn, Lynn, Frank, Jill, Jenny and prize winner Benedicte.

What about the brilliant music which helped set the mood for the morning and so warmly demonstrated Stefan Brown and nzumeus' talents? How much effort had Hayden gone to in creating not only his sandwich-board display for the Handbook but also the giant jigsaw puzzle to test our abilities? And let's not forget Lyn Tankersley's delicious Handbook cake, which was a thing of beauty and a delight to share around. What does all this add up to? Green Dollar teamwork creating perhaps the best market of the year.



The extensive range of fabulous goods on offer at markets and available to members throughout the year are highlighted in the "Offerings" email sent to members every month. On offer at the Carterton market this month was a huge range of craftwork, including jewellery, woodwork, special occasion cards, clothing and rose quartz. Seeds, seedlings, shrubs and small trees were all waiting to be transplanted into your garden, and there was a wealth of gift ideas ranging from DVDs to the attractive options of Green Dollars merchandise such as polo shirts, fleeces and the ever popular Green Dollar pens. Fancy a bite to eat? Then try for example Frank and Maureen's sausage sizzle or one of Sandy's pumpkin cup cakes or Benedicte's chocolate cake.



What has made Green Dollars so successful over the last twenty years or so? It's a combination of factors that will vary slightly from member to member but whatever the combination is that locks you in to Green Dollars, you can know that you're currently a vital part of a developing group that at last count boasted 169 members.

## New Members

Welcome to the WAIS world to our recent new members. Happy trading!

### Roger & Mary Stenton - WAIS0113

Handmade candles: Vegetable-based candles with essential & perfumed oils.

Handmade soap: Vegetable-based soaps with essential oils & colours.

*Suitable for vegetarians & vegans.*

04 831 1252 / mary@stenton.net

### Bevan Hussey - WAIS0114

Bonsai: Growing, shaping, displaying bonsai & demonstrations.

Building advisor: Advice/help with all aspects of house/building activity.

Plants/seeds: Succulents, specialist seeds.

06 377 4269 or 027 449 6710 / bhussey@xtra.co.nz

### Antony Barnes - WAIS0115

Farmwork: Milking & all other work.

Jack Of All Trades: Gardening, woodcutting / splitting, handywork.

027 413 2096 / blondenie181@gmail.com

### Helen & Steve Simonsen - WAIS0016

Garden produce and seeds: In-season spray-free courgettes, tomatoes and plums.

Wool: Black fleeces, spun Polworth wool.

Woodwork: Apalachin bread knives.

Clareville, 027 425 5978

helensimonsen@gmail.com

## Record Trading

Well done to all you active WAIS traders! In the last couple of years the average monthly trading figures have continued to rise and August 2013 was a record-breaking trading month since we went online with CES in 2006. There was over \$4,500 worth of recorded trading last month (which doesn't count WAIS vouchers spent so the actual figure is higher). As always, shopping WAIS makes sense and saves dollars!

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## Payment Refusal Results in Membership Cancellation

Green Dollars has a simple members' agreement that members must sign to state they understand their obligations. It is rare for a member to blatantly refuse to pay a "fair and reasonable" amount to complete a trade, but it can happen and it happened recently in our group.

In brief the trade involved a joint project by two firm friends to remove a solid-fuel stove, sell it and share the proceeds. When one of the parties decided to keep the stove, they could not agree upon a fair price. The member due payment requested help from our staff to resolve the matter. A great deal of staff and committee time was spent investigating the situation, which had rapidly deteriorated. A settlement amount was recommended, but the purchaser rejected it and appealed to the Green Dollar guardians for a reappraisal. The guardians subsequently agreed with the settlement proposed by the committee.

Up until this issue the member, who was well regarded by many in the Green Dollar community, had traded very well, benefitting from the flow-on of member recommendations from G\$ trades that led to many NZ\$ jobs. Despite attempts to fairly resolve the dispute, it became obvious the suspended member had no willingness to either comply or compromise and their account was cancelled. Members who were due payments from this former member were also left unpaid.

The consequences resulting from the unwillingness to compromise has been the ending of several strong genuine friendships; several unpaid trades; and many hours of voluntary member and paid staff time being dedicated to this one dispute instead of the to core business of the Exchange. One useful outcome, however, has been the creation of a WAIS Trading Agreement and we recommend members entering into a major exchange of goods or services uses this form to ensure both parties are clear about their expectations and obligations. We will not reveal further details publicly, but members who are concerned and would like more information are welcome to contact our office.

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## Sew-On Badges Now Available!

Marketing is important for raising the public profile of our exchange, attracting more members and increasing trading among our existing members. We already employ a range of methods to identify and promote ourselves: a great website, this blog and our Facebook profile; we regularly produce a quality newsletter, display brochures and market posters widely around the community and put up signs, balloons and bunting at our markets. We also wear our branded vests and polo-shirts, and now we have new membership cards (see over page).



Another option is now available to members: talented G\$ member Rachel Fuge has produced a cloth badge that can be purchased and sewed or pinned onto your own items of clothing. These badges look equally good on green vests, white caps or black beanies! They're available from Rachel or Admin for G\$8 each and create another great method for us all to benefit through the positive promotion of our group.

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## 167 Food Safety Training Course

The next 3-hour course for the 167 Food Safety Certificate is on Tuesday 17 September from 5.30pm at the Wairarapa Community Centre. We encourage anyone selling food at our markets to do this course. It will give confidence to your customers and will appease the "food police", who appear from time to time. Please book in by phoning the office or emailing your intention to participate well before the course date. The cost is \$135 and is a one-off life-time certificate. Payment should be made to WAIS before the course date. The course is open to WAIS & non-WAIS; please tell your foodie friends.

# Double WAIS Talk At Herb Society

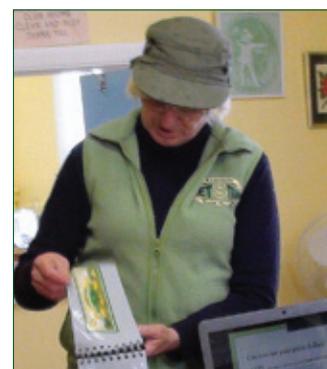
The Herb Society had a good turnout for their monthly meet at the Senioxr Citizens' Hall in Carterton in August. It's a nice social catch-up for the green-fingered members as well as a chance to share new or interesting knowledge from the botanical world. Each month, after the formalities are through, a different host member will speak on their chosen topic, which can include such gems as effective gardening tips, cooking methods of the plants and medicinal values. WAIS member Sue Dyer had the floor this time around and extolled the virtues of foraging in your own backyard and beyond. Along with a healthy-looking bowl of edibles foraged from her home, she also had *The Treasury of Foraging* a new publication from South Wairarapa writer and WAIS member Johanna Knox. Sue described less well-known uses for some plant and what can be found growing wild.



Sue let people know that Johanna was a WAIS member and that the book (along with Johanna's fiction series of Flypaper books for children) was available to Green Dollar members at 50% W\$. This was a good time to introduce Catie-Lou as speaker to the group, to explain to those not familiar with Green Dollars how well the system works and the benefits of being an active part in your local trading system.



Past and present Green Dollars members who were present – Val, Sheryl and Debbie – were also helpful to those getting the gist of how our 'funny money' works. Some of our most productive traders class their Green \$\$ as play money. WAIS vouchers are much prettier than Monopoly money, and you get to spend them both before and after passing GO to collect. The difference, of course, is you get real things at your fingertips when you choose to spend them. Goods and services



you can use in your everyday life to ease the household NZ\$ budget, while at the same time helping other people to do the same by trading with them.



## New membership cards

A number of years have passed since the last batch of membership cards were made and a process for creating replacement cards and cards for new members was never established – until now. Like the handbooks the new cards will gradually be distributed from our office. Members are welcome to call in to collect their card, and they will be available for collection from G\$ markets and events.



# WAIS Advertisements

Remember there are a variety of items for sale at the WAIS office.



DVDs; local artist CDs; 2 sheepskins; G\$ pens, including funky torch pens; jam, sauce & chutneys; new books for kids & adults and other novelty items. ALL 100% Green Dollars!! Call in if you're passing Perry St for some great gift ideas.

## Items for October Newsletter

Send any newsletter items for the September issue to the WAIS office

letstrade@wise.net.nz  
or Ph: 06 377 0717

**Deadline:**  
**30 September 2013**

Fresian cow for sale. 3 years old; in calf to Hereford; hand-reared. Could be a good house-cow or nurse-cow. Contact Di Batchelor  
WAIS3101



\$1250.00 G\$/NZ\$ 50/50  
Ph: 370 3989

Does your old dog need a new lease on life? Slowed down and sore with stiff joints or old age problems? Joint problems without the old age?



JOINT REPLENEXING TABLETS can help put the bounce back into your dog!



COMPLETELY NATURAL  
PROVEN RESULTS  
Was \$28.50 NOW \$25 (NZ\$15 W\$10) for 90 tablets that last minimum of 1 month up to 3 months, depending on size of dog.

Catie - WAIS1476  
(06) 370 8906 / 021 105 6022  
email: hungryhobbit@xtra.co.nz

## WAIS Advertising

**ADVERTISE HERE!**

Regular boxed / formatted advertisements are W\$5 per issue.

Our newsletters are monthly and email updates (between newsletters) can also include adverts.

One-off classifieds are free to members.

Contact our WAIS Office.

**Small truck to move your goods Wairarapa-wide.** I have a good flat-deck ute. So if you need: rubbish / greenwaste picked up and taken to the tip; building materials picked up and delivered to your property, or your new fridge picked up and delivered to your door,



I'm your man. WAIS1487  
Kelby 06 3774132 email  
mrkelbyjohn@gmail.com.  
Te Ore Ore, Masterton.  
G\$50c p/km; G\$25p/h

## BOKASHI

**Kitchen waste composting**

No smell - easy to use

**BUCKETS G\$55**  
**REFILLS G\$10**

Wairarapa distributor  
**Helen Dew**  
**WAIS1021**

06 379 8034



**Kuripuni Auto Services**

Your first WAIS stop for all your motoring needs. Labour costs at 25% WAIS \$

Phone Suzanne or Dave  
06 377 1008 / WAIS0098  
suda@xtra.co.nz

**TALENT WEBSITE** to promote Wairarapa-wide poets, songwriters, musicians, artists, sculptors etc.

If you want your work out there I have a website especially for you. Your photos, videos, poetry can be posted on this special site, controlled by an administrator to ensure against negative comments etc. \$150 a year, 50% in W\$.

Call or text me to talk about how your talents can be best promoted.

WAIS0047 Lennie Te Whare:  
0211265124  
www.jingajack.com

## MASTERPEST Pest & Weed Control Ltd



**FREE QUOTE & ADVICE**  
**Ph: 0800 77 55 11**  
**or 027 686 4642**  
**WAIS 1411**  
**50% NZ\$ 50%W\$**

## MASSAGE

With 36 years' day spa and massage experience between us, Dianne and Sue offer therapeutic or relaxation massage in South Rd, Kuripuni. 50% W\$ accepted.



Full body 1hr \$45;  
45 mins \$35; 30 mins \$25  
Sue, WAIS1434  
Ph: 021 2119 900 / 3774779

Scalp, neck & shoulders  
30 mins \$25 Dianne WAIS1218  
Ph: 022 690 6897

## New hours for the WAIS office!

Mon: 3.45pm-5pm  
Tues: 9am-12.30pm  
& 3.45-5pm  
Weds: 9am-12.30pm  
& 3.45-5pm  
Thurs: 9am-12.30pm  
& 3.45-5pm  
Fri: 3.45pm-5pm

Come and see Catie-Lou and Keith with your questions and ideas.

Community Centre  
41 Perry St, Masterton